

Pharmacy Advisory Board

- Tertiary Teaching Hospitals, Heads of Department, Pharmacy
- Secondary and Country Hospital Pharmacy Representative

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HCN – Contract Manager

Term of Tender

- 3 year, top up 12/12

WA State Tenders

- Drugs, Antiseptics, Disinfectants and Nutritional products
- Contrast media
- Large volume fluids

Process

- Preparation of Tender
\$10,000 / year
(new generics, new drugs)
- Specification writing
- Evaluation of Tender
Submission

Considerations in Evaluation

- Cost
- Presentation
- PBS Listed – new generics/indication
- Plastic / glass
- Liquid / powder
- Service provided by Tenderer
- Dual listing
- Clinical

Section 100 High Cost Drugs

Clozapine

Cyclosporin

“Tricks of the Trade”

Different salts

Azithromycin monohydrate

Azithromycin dihydrate

Etoposide

Etoposide phosphate

Different brands

Sildenafil - Viagra

- Revatio

Bundled offers